



TriTerm Medical Incentive

Earn a \$100 bonus for every eligible TriTerm Medical application submitted between May 1, 2019 and July 31, 2019, and issued by August 15, 2019.

Earn an additional \$25 bonus per product for bundling Dental, Accident or HealthiestYou with a TriTerm Medical plan.

Eligible Products Include	Bonus per Issued Product (min. 6 months persistency required)
TriTerm Medical	\$100
Earn An Additional Bonus When You Bundle TriTerm Medical Plans With:	
Dental	\$25
Accident Pro Series (ExpenseGuard, ProGuard & ProGap)	\$25
HealthiestYou by Teladoc®	\$25

Build your bonus your way!

Build your bonus your way! Earn a bonus for TriTerm Medical plans only, or increase your bonus with bundle combinations. **Example of Maximized Bonus Opportunity:**

TriTerm Medical Copay Select Max

+ Dental

+ Accident ProGuard

+ Healthiest You

= \$175 x 10 Bundles Per Month

= **\$5,250 Total Bonus**

For more information and to get appointed with UnitedHealthcare, contact Kerri at Stephens-Matthews Marketing.

1-800-544-8250 ext. 120

www.stephens-matthews.com

You must register by May 31, 2019 to have all eligible applications since May 1, 2019 to count toward the bonus. *Registration June 1, 2019 or later will have eligible applications count starting the day of registration.

HealthiestYou is not insurance. HealthiestYou by Teladoc® and UnitedHealthcare are not affiliated and each entity is responsible for its own contractual and financial obligations.

Check E-Store for product availability by state.

INCENTIVE PROGRAM RULES:

1. To be initially eligible to earn a bonus, you must be registered for the "TriTerm Medical" incentive. Registration prior to June 1, 2019 will have all online applications received May 1, 2019, and after, count toward the incentive. On June 1, 2019, and after, only online applications received on or after date of registration will be applied toward the incentive.
2. Electronic applications must be received from May 1, 2019, through July 31, 2019, with subsequent policies/certificates issued by August 15, 2019.
3. Eligible products for this incentive include TriTerm Medical plans, Accident ExpenseGuard, Accident ProGuard, Accident ProGap plans, UnitedHealthOne Dental plans, and HealthiestYou by Teladoc®. Accident ProGuard GI is excluded from this incentive. All other ancillary products, optional benefit riders, as well as the UnitedHealth Allies Discount Card do not count toward this bonus opportunity. Bonuses per product are awarded as noted in the chart above.
4. All eligible plans must be in force for a minimum of six months (180 days) after the effective date to count as "issued." Coverage must be in force with premium payment current at the time of the contest payout to be included. If coverage is terminated for any reason prior to six months, the broker will be charged back for any difference if it alters the bonus amount paid.
5. Bonus is paid as described above.
6. Bonus follows the Assignment of Commission Form you have on file at the time the application is received, for each qualifying application.
7. These bonuses will be subject to a managing broker commission split, if applicable.
8. Bonuses are paid per broker, based on his or her personal production. First final payment may be made up to 90 days after final issue date. Chargebacks from previous quarter incentive (if applicable) may also occur at this time.
9. Qualification is based on production as broker of record.
10. Applications cannot be split between brokers.
11. Any separate applications of family members for the same product type count as only one application for this contest.
12. Golden Rule Insurance Company reserves the right to make final judgment on contest qualifiers or end this contest at any time without prior notification. Coverage that is withdrawn or does not meet the terms listed in these rules will not count toward contest bonus.
13. Any required disclosures to brokers' clients are brokers' sole responsibility.
14. This contest is intended for the original recipient of this email only.
15. Select Key and FMO contracted agencies may not be eligible.
16. 1099s apply.

