

# join us in Cabo San Lucas for the Top Producer Conference



Take part in our contest to attend the Top Producer Conference in March 2024.

### How to qualify

The top 50 agents with more than \$600k in credited Annualized Issued Premium (AIP) from the Allstate Health Solutions product portfolio, will receive an invitation for themselves and one guest for a trip to the conference.

## **Getting qualified**

- Earn 1x AIP on Short Term Medical and Short Term Medical PPO issued applications.
- Earn 2x AIP\* for the following supplemental products:

| Accident Fixed Benefit       | AcciMED                          |
|------------------------------|----------------------------------|
| Allstate Health Access       | Cancer & Heart/Stroke            |
| Critical Illness - Term Life | Dental Indemnity                 |
| Dental, Vision & Hearing     | Foundation Health                |
| Foundation Health Enhanced   | Medicare Supplement Insurance    |
| Hospital Expense Protection  | Hospital Expense Protection Plus |
| Plan Enhancer                | Senior Indemnity                 |
| Select Dental PPO and Copay  | TrioMED                          |
| Term Life                    | VitalGuard                       |

<sup>\*</sup> Example: If your supplemental sale is \$50 per month (\$600 per year) you will be credited \$1,200 in AIP.

#### **Contest duration**

Qualification will depend on submitted applications with effective dates of December 15, 2022, through January 15, 2024.

### **Dates and location**

**Marquis Los Cabos** 

All Inclusive Resort & Spa

March 7 to 11, 2024

For more information on the contest and Marquis Los Cabos, see contact information on the next page.



# contest rules and guidelines



- Bonus applies to new, eligible sales with effective dates of December 15, 2022, to January 15, 2024.
- Each Short Term Medical plan and supplemental plan must be in force for a minimum of 90 days to qualify.
- If more than 50 agents earn more than \$600,000 in AIP with short term medical and supplemental plans during the qualification period, the 50 agents with the highest AIP will be selected for the trip.
- Agents must be appropriately licensed and appointed with American Heritage Life Insurance Company, National Health Insurance Company, Integon Indemnity Corporation, and Integon National Insurance, as applicable, on the dates sales are made and at the time of the trip.
- Trip is considered taxable income and will be reported on FORM 1099-MISC.
- Agents are responsible for any incurred charges for cancellations prior to the trip.
- AIP for any policy cannot be split between brokers.
- · Cash will not be paid in lieu of attendance.
- Allstate Health Solutions reserves the right to cancel, suspend and/or modify the campaign at any time, as well as to make the final decision on all trip recipients.

#### **Contact information:**