

# New Molina Healthcare Broker Bonus Program

Molina Healthcare is excited to announce a new **AGENT** bonus program to reward your hard work and celebrate your continued loyalty!



## Molina Healthcare **AGENT** Bonus for **NEW** 2022 Members

| Total # of New Members | One-time Bonus Amount per Member |
|------------------------|----------------------------------|
| 25-49                  | \$30                             |
| 50+                    | \$55                             |

### Payment Details:

- Bonus payment will pay out in June 2022 to your agency. Your agency is solely responsible for paying any bonus amounts to you
- Bonus amounts must be earned by each agent individually. New enrollments by an agent will not be added to enrollments by a different agent for purposes of meeting the enrollment target
- One-time payment. [Not Per Member Per Month (PMPM)]
- One-time payment will be determined by the total amount of qualifying members and the dollar amount that corresponds

### Program terms and conditions:

- NEW MEMBERSHIP ONLY!
- Members must effectuate 1/1/22 or 2/1/22
- Members must remain enrolled with Molina through 3/31/22 for 1/1/22 effective membership or 4/30/22 for 2/1/22 effective membership
- Members must not have any data discrepancies in the 834 report
- Members cannot be in grace period for nonpayment of premium through 3/31/22 for 1/1/22 effectives or 4/30/22 for 2/1/22 effective membership

## Molina Healthcare **AGENT** Bonus for **RENEWING** 2022 Members

| # of Overall Renewed Members | One-time Bonus Amount per Member |
|------------------------------|----------------------------------|
| 20+                          | \$30                             |

### Payment Details:

- Bonus payment will pay out in June 2022 to your agency. Your agency is solely responsible for paying any bonus amounts to you
- One-time payment. [Not Per Member Per Month (PMPM)]
- The above table outlines the amount of renewed members enrolled and the amount per member that you will earn
- Bonus will be based on book of business (BOB) through 3/31/22 (or 4/30/22 for 2/1/21 effective membership)

### Program terms and conditions:

- RENEWING MEMBERSHIP ONLY!
- Members must effectuate 1/1/22 or 2/1/22
- Members must remain enrolled with Molina through 3/31/22 for 1/1/22 effective membership or 4/30/22 for 2/1/22 effective membership
- Members must not have any data discrepancies in the 834 report
- Members cannot be in grace period for nonpayment of premium through 3/31/22 for 1/1/22 effectives or 4/30/22 for 2/1/22 effective membership

We sincerely appreciate your partnership.

Warm Regards,  
Your Marketplace Sales Team

\*These New Member Agent Bonus and Renewal Bonus opportunities are considered a Supplemental Program under the Marketing General Agency Agreement. Except as otherwise stated here, the program will be governed by that Agreement.

\*California bonus is subject to regulatory approval. Bonus program does not apply to policies in WA.