



2026 Open Enrollment Broker Bonus Program

Cigna Healthcare Individual and Family medical plans

BONUS PROGRAMS

MARKETS	TIER	MEMBERS	BONUS PER MEMBER ¹
Arizona, Indiana, Virginia	1	10-49	\$30
	2	50-99	\$75
	3	100+	\$100
Florida ² (Treasure Coast, Palm Beach, Collier county), Colorado, Mississippi, North Carolina ³ (excluding RAs II and I3)	1	25-74	\$50
	2	75-124	\$75
	3	125+	\$100



For more information, call Cigna Healthcare® Broker Support at **877.244.6215**, 8:00 am–8:00 pm EST, Monday–Friday.

Program rules

- Bonus is based on new sales submitted with the January 1, 2026 effective date.
- Bonuses for new sales cannot be combined across different states.
- Bonus program is based on number of members submitted. Member counts will be capped at six members per policy.
- 2026 policies must be in effect and paid for a minimum of three months in order to be paid the one-time bonus payment.
- Eligible products include all IFP medical products in AZ, CO, FL,² IN, MS, NC,³ VA.
- Cigna Healthcare will offset any overpayment against other compensation due and payable to producer.

Cigna Healthcare pays commissions to producers licensed under state insurance laws and, if required by law, appointed with Cigna Healthcare.

1. Bonuses represent maximum potential bonus for policies effective 1/1/2026 and will reset for each month.

2. Bonus Program is available in the state of Florida in Indian River, St Lucie, Martin, Palm Beach and Collier counties only.

3. The following counties in North Carolina are **excluded** from the Bonus Program: Alamance, Caswell, Chatham, Durham, Franklin, Johnston, Lee, Orange, Person, Wake.

Cigna Health and Life Insurance Company

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