

Individual and Family Plans

Cigna Health and Life Insurance Company

GET THE SEP REWARD YOU DESERVE

2021 Producer Special Enrollment Period Bonus

CUSTOMERS	BONUS PAYMENT PER CUSTOMER
0-6	\$0.00
7+	\$50.00

Program rules:

- › Bonus is based on new sales submitted from **February 15 to May 31** (from **February 8 to May 31** in Colorado) for policies effective as of 6/1/21; customers must make initial payment and be in active status for sales to qualify.
- › Producer must submit a minimum of seven new SEP customers. At that time, any new medical sales bonus due will be paid, starting from the first 2021 SEP application. Customer plan changes do not qualify.
- › Bonus program is based on number of customers submitted at the agent level. Customer counts will be capped at six customers per policy.
- › Eligible products include all IFP medical products in all markets.
- › Cigna reserves the right to charge back bonuses if brokers have over 15% of their membership leave the plan or not maintain continuous coverage for the first four months of their policy contract.
- › Cigna will offset any overpayment against other compensation due and payable to producer.



Stephens-Matthews Marketing

800-544-8250



Cigna pays commissions to producers licensed under state insurance laws and, if required by law, appointed with Cigna.

FOR BROKER USE ONLY

All Cigna products and services are provided exclusively by or through operating subsidiaries of Cigna Corporation, including Cigna Health and Life Insurance Company, Cigna HealthCare of Arizona, Inc., Cigna HealthCare of Illinois, Inc., and Cigna HealthCare of North Carolina, Inc. The Cigna name, logo, and other Cigna marks are owned by Cigna Intellectual Property, Inc.

954163 04/21 © 2021 Cigna. Some content provided under license.