



# Get **FAST CASH** with these monthly sprints!

## Maximize your gains each month from **October 1, 2018, to June 30, 2019**

It's always a great time for a bonus. That's why we're giving you a chance to earn some big bonus cash! Every Medicare Supplement Insurance sale made during the bonus campaign applies!

### Here's how you earn the bonus cash:

Each month from October 1, 2018, to June 30, 2019, you'll get a chance to earn an extra \$100 to \$150 per Medicare Supplement Insurance plan sold during that month's sprint. If you sold 8 Medicare Supplement Insurance plans in October, you earn an extra \$100 for each October sale. If you sell 22 Medicare Supplement Insurance plans in April, you earn an extra \$150 for each April sale. The number resets each month, so it's a real series of sprints!

Number of Medicare Supplement Insurance plans sold that month:	Your per policy bonus for that month is:
3-9	\$100 per policy
10-20	\$125 per policy
20+	\$150 per policy

**Questions? Contact your NatGen Sales Representative.**

**Example:** If you sell 9 Medicare Supplement Insurance plans in a qualifying month you will earn an extra \$900; if you sell 10 that month, you will earn an extra \$1,250 instead.

*See reverse for bonus campaign guidelines.*

# BONUS CAMPAIGN GUIDELINES

- Qualifying sales include National General Medicare Supplement Insurance issued plans (excluding guaranteed issue) submitted October 1, 2018, through June 30, 2019.
- Plans must be issued and in force for a minimum of two months, with premium paid, to qualify for the bonus.
- Plans not taken and internal replacement plans do not qualify for the bonus.
- Agents must be appropriately licensed and appointed with the applicable underwriting company (National Health Insurance Company, Integon National Insurance Company and/or Integon Indemnity Corporation) on the dates the sales are made and the bonus is paid.
- Agents terminated for any reason during the campaign period and/or at the time the bonus is paid will be disqualified.
- Bonus payments will be made to the same agent/agency to whom the applicable commissions related to the sales of the National General Medicare Supplement Insurance plans will be paid.
- Bonus money will be considered taxable income and reported on recipients' FORM 1099-MISC.
- Bonuses will be paid no more than 90 days following the end of the campaign.
- All usual commission and persistency rules apply.
- National General reserves the right to cancel, suspend and/or modify the bonus campaign at any time, as well as to make the final decision on all payments.

Agent use only. Not for distribution to consumers.

THESE PLANS PROVIDE LIMITED BENEFITS. Plan availability varies by state.

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