

unlock your earning potential with these bonuses

Fixed-benefit medical bonus:1

	Tier 1		Tier 2		Tier 3	
Policies sold	5 - 19		20 - 39		40+	
Payment method	ACH	CC	ACH	СС	ACH	СС
Bonus for Access Core, and Plus, Foundation Health 2, and 3	\$100	\$50	\$150	\$75	\$200	\$100
Bonus for Access Core, and Plus, Foundation Health 2, and 3 when sold with Specified Care	\$200	\$100	\$300	\$150	\$400	\$200
Bonus for Metal Gap, Foundation Health 1	\$25	\$13	\$25	\$13	\$25	\$13

Supplemental bonus:1

	Tier 1		Tier 2		Tier 3	
Policies sold	8 - 39		40 - 74		75+	
Payment method	ACH	CC	ACH	СС	ACH	СС
Bonus	\$20	\$10	\$40	\$20	\$60	\$30

Affordable Care Act bonus

Earn a \$25 bonus for every supplemental policy you sell with an ACA major medical plan enrolled through your Allstate Health Solutions-Health Sherpa integrated sales site.

How it works

You need to sell either five Allstate Health Solutions fixed-benefit medical, or eight supplemental policies, between October 1, 2025, and January 15, 2026, to qualify.

As you achieve higher sales tiers, your bonus earnings increase and apply retroactively. This means once you enter a new tier, the higher bonus will be applied to all the qualifying policies sold during the campaign period.

For example, if you sell six fixed-benefit medical policies during the contest using ACH, you will earn \$100 per policy. If you sell 20 fixed-benefit medical policies, you are paid \$150 per policy, beginning with your first qualifying sale, and beyond.

New bonus tiers

The more you sell, the more you earn. The charts show a breakdown of the new tiered bonus systems.

Note: bonuses double when you opt for **Automated Clearing House (ACH)** payments instead of credit card (CC) payments.

1. See list of eligible policies on page 2.

Please note: To qualify for any bonus, policies need to be effective for 90 days. the premium for each sale must be at least \$20 per month.

Guaranteed Issue Foundation Health and Health
Access policies are not eligible for the bonus.
Term Life only policies do not qualify for any bonus.



bonus campaign guidelines



Terms and conditions of the fixed-benefit medical and supplemental bonus programs

To be eligible for the fixedbenefit medical bonus, these requirements must be met:

- You must sell at least five of the eligible fixed-benefit medical policies listed on the previous page between October 1, 2025, through January 15, 2026.
- Each policy to be counted toward the five minimum policy requirement must remain active for 90 days from the policy's effective date.
- Eligible fixed-benefit policies are:

Foundation Health – Levels 1, 2 and 3, Allstate Health Access – Metal gap, Core and Plus

- Guaranteed Issue Foundation Health and Health Access policies are not eligible for the bonus.
- The premium for each fixed-benefit medical policy must be at least \$20 per month.
- Bonuses are paid on a tiered bonus system basis and applied retroactively.

To be eligible for the specified care bundling bonus, these requirements must be met:

- You must sell at least five of the eligible fixed-benefit policies between October 1, 2025, through January 15, 2026.
- Each policy to be counted toward the five minimum policy requirement must remain active for 90 days from the policy's effective date.
- You must bundle specified care with any of the eligible fixed-benefit policies to receive the specified care bonus for that policy.
- The premium for each bundled plan must be at least \$20 per month.
- Bundled policies must be on the same application in order to qualify for the additional bonus.
- Bonuses are paid on a tiered bonus system basis and applied retroactively.

To be eligible for the supplemental bonus, these requirements must be met:

- You must sell at least eight of the eligible supplemental policies between October 1, 2025, through January 15, 2026.
- Each policy to be counted toward the eight minimum policy requirement must remain active for 90 days from the policy's effective date
- The premium for each

- supplemental policy must be at least \$20 per month.
- Bonuses are paid on a tiered bonus system basis and applied retroactively.

• Eligible supplemental products are:

Accident Fixed-Benefit, AcciMed, Cancer only, Cancer and Heart/ Stroke. Dental Indemnity. Dental PPO. DVH PPO. Final Expense, Hospital Expense Protection, Hospital Expense Protection Plus, Plan Enhancer (AME), Plan Enhancer (AME with riders), Select Dental PPO, Select Dental Copay, Select Dental Copay 2, Senior Indemnity, Specified Care, Term Life Critical Illness, TrioMED.

Term Life only is NOT eligible.

Other information you need to know about the program:

- Agents/agencies must be appropriately licensed and appointed with the applicable underwriting company (National Health Insurance Company, Integon National Insurance Company and Integon Indemnity Corporation) on the dates the sales are made and the bonuses are paid.
- Bonus payments will be made to the same agent/ agency to whom the applicable commissions

- related to the sales of the fixed-benefit medical, specified care and supplemental policies will be paid.
- Bonuses will be paid no more than 100 days following the end of the bonus campaign.
- Bonus payments will be considered taxable income and reported on recipients' FORM 1099-MISC.

State availability:

Fixed-benefit medical, Specified Care and supplemental policies that are sold in the following states are eligible for the program: AK, AL, AR, AZ, CA, CO, CT, DC, DE, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VA, WA, WI, WV and WY

Additional general terms:

- Allstate Health Solutions reserves the right to cancel, suspend, and/ or modify the bonus campaign at any time, as well as to make the final decision on eligibility and entitlement to all payments.
- All usual commission and persistency rules outlined in the agent contract apply

Product availability may vary by state. Please go to <u>Agent Marketing Materials | Allstate Health Solutions</u> for a state availability grid.

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Contact me: