

# STEP UP BONUS

**National General** >>  
Accident & Health

Earn more on National General  
Supplemental plans submitted between:  
February 1, 2021, and May 15, 2021

**Step Up  
Your Income!**

**Reach new  
sales heights  
and collect  
bonus cash.**

Sell the qualifying  
number of  
supplemental  
policies and get  
paid for every policy.



**Earn  
\$25**

on each sale of a NatGen  
supplemental plan after  
you sell any 10 NatGen  
supplemental plans.

Every National General supplemental insurance plan makes a great companion to major medical or Short Term Medical. Help your clients fill the gaps in their coverage, and accelerate your income with our complete portfolio!

**Reach the next level!**

[Check out the example below.](#)

**Amount you sell**

**50 x** National General Supplemental plans

**Bonus earned**

**\$1,250**

**CONTACT ME**

# BONUS CAMPAIGN GUIDELINES

- Qualifying sales include underwritten supplemental plans, submitted February 1, 2021, through May 15, 2021, with effective dates February 2, 2021, through June 1, 2021.
- Plans must be issued and in force for a minimum of three months, with premium paid, to qualify for the bonuses. Bonuses are paid monthly, lapse policies will be subject to charge-backs.
- Supplemental plans sold must have a minimum \$18 monthly premium to qualify.
- At least 10 National General supplemental plans must be sold during the qualifying period to earn the bonus. Once the requirements have been met, the bonuses will apply to all applicable sales during the qualifying period. Qualifying National General supplemental products include: AcciMED, Accident Fixed-Benefit, Term Life – Critical Illness, Cancer & Heart/Stroke, Dental Indemnity, Dental PPO, Select Dental PPO, DVH PPO, Hospital Expense Protection, National General Access, National General Foundation Health, National General Foundation Health Enhanced, Plan Enhancer, Plan Enhancer AME only, TrioMED, Term Life Only.
- Agents/Agencies must be appropriately licensed and appointed with the applicable underwriting company (National Health Insurance Company, Integon National Insurance Company, and/or Integon Indemnity Corporation) on the dates the sales are made and the bonuses are paid.
- Bonus payments will be made to the same agent/agency to whom the applicable commissions related to the sales of the supplemental plans will be paid.
- Bonus payments will be considered taxable income and reported on recipients' FORM 1099-MISC.
- Bonuses will be paid no more than 100 days following the end of the campaign.
- All usual commission and persistency rules apply.
- National General reserves the right to cancel, suspend, and/or modify the bonus campaign at any time, as well as to make the final decision on all payments.

Bonus available for sales in: AK, CA, CO, CT, DC, DE, IA, HI, MA, MD, ME, MN, MO, MS, ND, NE, NH, NJ, NM, NV, OH, OR, PA, RI, SD, TN, VA, VT, WA.

For agent use only. Not for distribution to consumers. THESE PLANS PROVIDE LIMITED BENEFITS. Plan availability varies by state. National General Accident & Health markets products underwritten and issued by National Health Insurance Company, Integon National Insurance Company, and Integon Indemnity Corporation. National Health Insurance Company, Integon National Insurance Company, and Integon Indemnity Corporation are rated "A-" (Excellent) by A.M. Best. NGAH-STEPUP-SUPPBONUS-WA (02/01/2021) © 2021 National General Insurance. All rights reserved.